

# TOGETHER FOR “GRASSROOTS” YOUTH FOOTBALL

working with clubs initiative



**ORIX Leasing & Finance**, together with **UMBRO New Zealand**  
is proud to present this working with clubs initiative to

Nigel Barker



Redsox Manawatu Sports Club

ORIX and UMBRO are committed to giving back to the game by supplying team wear for midget, junior and youth teams throughout New Zealand



Both ORIX and UMBRO are aware of the increasing difficulty to source grant funding for particular gear items that creates and identifies club identity



This initiative is club driven, that will give direct rewards back to the club, team and individual







## INTRODUCING ORIX

ORIX is an integrated financial services group, providing innovative value-added products and services to both corporate and retail customers. With operations in 4 main centres throughout New Zealand, we specialise in the acquisition, lease, finance and management of both passenger and commercial vehicles, providing fleet management services as well as operating a network of retail car centres.

- Established in Japan in 1964
- Largest Fleet Management Group in the Pacific Rim
- Assets in excess NZ\$98 billion
- Operations in 23 Countries & Regions worldwide
- 16400 staff worldwide
- ORIX New Zealand was established in 1989
- Offices in Auckland, Wellington, Christchurch & Palmerston North
- NZ Vehicle Fleet in excess of 10000
- ORIX NZ portfolio includes Vehicle, Van & Ute Leasing, Commercial & Business Finance, Truck & Trailer Lease, Car & Light Commercial Rental plus a full range of ex-lease vehicles for sale and FBT saving re-lease.
- Principal sponsors of a NZV8 Touring Car
- Committed to supporting the local community

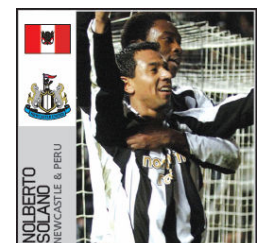
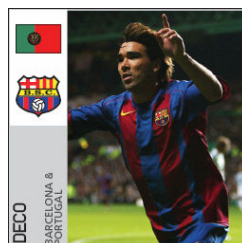
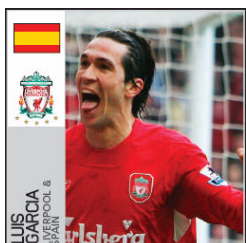




## INTRODUCING UMBRO

UMBRO is a globally recognised football brand with a strong heritage derived from more than 70 years association with the sport of football. UMBRO designs, sources and markets football-related apparel, footwear and equipment and its products are sold in over 90 countries worldwide.

- Established in England in 1924
- One of the top football brands worldwide
- Has licensee networks worldwide
- Has key partnerships with many of the world's most famous associations & teams. UMBRO is proud to sponsor the England FA and has a key involvement with the game at all levels.
- New Zealand license is 100% New Zealand owned
- UMBRO New Zealand was solely responsible for bringing Alan Shearer to New Zealand in 2006
- UMBRO prides itself on developing the highest quality performance product possible
- A full-time employee dedicated to football clubs around New Zealand
- Players who have endorsed UMBRO include Micheal Owen, Deco, Luis Garcia, Michel Salgado, Alan Shearer, Henrik Larsson, John Terry, Richard Dunne & Tim Cahill
- Official sponsor of the new Wembley Stadium



## Working with Football Clubs Initiative

### KEY PRIORITIES for FOOTBALL CLUBS

- To seek professional Partners / sponsors
- Increased Benefits for club members
- Increase the funding levels within the club

### ORIX SOLUTION

- At ORIX New Zealand we believe we have the resources available to offer first class Finance & Leasing Solutions to suit both Individual & Business requirements.
- We would be keen to make achieving your key priorities – our priority
- With a fleet in excess of 10,000 vehicles, when it comes to new cars, vans or utes, we have considerable buying power
- We are prepared to pass on our buy price to club members and associates who lease their new vehicle, privately or through their company. This normally means you can lease a new passenger or light commercial vehicle much cheaper than you can buying a used one
- We will offer Redsox Manawatu Sports Club an incentive - if one of your club members or associates chooses or recommends the use of our leasing facility, ORIX will provide \$500 worth of UMBRO product for each vehicle leased from one of the options listed.
- To the person who recommends ORIX we will supply a \$100 UMBRO pack – again, for each vehicle leased
- With our average leased fleet being 20+, the potential for the club is uncapped



## UMBRO® Product Options



**Option 1**  
10 x Storm Training Jackets



BLACK  
370028 090

**Option 2**  
15 x Player Pro Bags

**Option 3**



10 x Basic Backpacks



with 10 x Gym Sacks

**Option 4**



10 x Basic Backpacks



with 10 x Shoe Bags

**Option 5**



10 x Basic Backpacks



with 10 x Club Jerseys  
(Colours available in style above - Black, Navy, Royal, Forrest, Red)

## HOW DOES IT WORK

- ORIX will provide the club with vehicle leasing information that can be distributed electronically, displayed on club notice boards, fliers in high density and / or pedestrian traffic
- Club members and associates are actively encouraged to consider ORIX New Zealand for their vehicle leasing requirements and that person contacts their local ORIX representative
- The club member is to notify ORIX as to which club they are associated with. Once the lease agreement is completed ORIX will notify UMBRO
- UMBRO will contact the respective club, club member or associate as the case may be and determine which option of 1, 2 or 3 is required and supplied accordingly
- The club member or associate is also recognised and will receive an UMBRO prize pack

## ADVANTAGES

- The club through its members are able to secure team wear that is difficult to fund through grant agencies
- Club members have a method to utilise their contacts to support their club
- Junior and Youth teams will feel more a part of the club wearing club colours and having the same team wear
- Enhanced community spirit and well being through local business support
- Ability to outfit the entire club in the same uniformed attire
- The ability for the club to channel its grant funding applications into team strips and capital / facility projects

